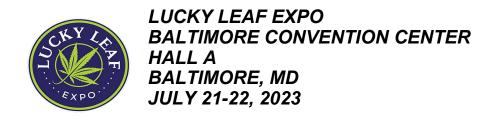


Complete Exhibitor Kit



LUCKY LEAF EXPO
BALTIMORE CONVENTION CENTER
HALL A
BALTIMORE, MD
JULY 21-22, 2023





WWW.VISTACS.COM

SHOW INFORMATION

Dear Exhibitor:

Vista Convention Services is honored to have been selected as the Official Show Service Contractor for this Exposition. We recognize that your participation in this event is a vital part of your firm's marketing program, and we want to do everything possible to make it profitable and rewarding for you!

Questions regarding the convention space assignments should be directed to:

Lucky Leaf Expo Chad Flaieh 7522 Campbell Rd. - Suite 113-322 Dallas, TX 75248 Tel: 972-694-5553 Email: info@luckyleafexpo.com

Questions regarding shipping, storage, furniture, & labor should be directed to:

> **Customer Service VISTA CONVENTION SERVICES** 6575 Delilah Road, PO Box 3000 Pleasantville, NJ 08232 Tel: (609) 485-2421; Fax: (609) 485-2392 email: orders@vistacs.com

Included in this service kit are order forms for various items you may require for your exhibit. The Vista forms are to be returned to our office and the others to the specific contractor who is providing the service. Please analyze and submit your order forms as early as possible.

Your 10'x10' booth is equipped with the following inventory. Additional equipment is available on the forms enclosed:

BOOTH PACKAGE

8' High Backwall - Black

3' High Siderail - Black

7" x 44" Booth ID Sign

1 - 6' Draped Table - Black

2 - Side Chairs

1 - Wastebasket

Aisle Carpet - Gray

NOTE: EXHIBIT FLOOR IS CONCRETE!

INSTALLATION

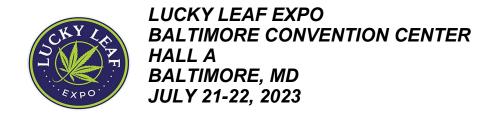
THURSDAY	JULY 20, 2023	12:00PM - 9:00PM
FRIDAY	JULY 21, 2023	8:00AM - 10:00AM

EXHIBIT HOURS

FRIDAY	JULY 21, 2023	10:00AM - 5:00PM
SATURDAY	JULY 22, 2023	10:00AM - 5:00PM

DISMANTLE

5:00PM - 8:00PM SATURDAY **JULY 22, 2023**





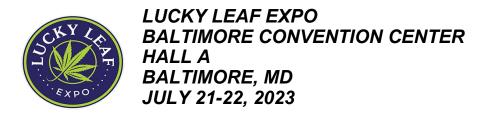
6575 Delilah Road P: 609-485-2421 PO Box 3000 F: 609-485-2392 Pleasantville, NJ 08232 WWW.VISTACS.COM

PAYMENT & CREDIT CARD AUTHORIZATION FORM

Please complete the information requested & return payment in full with this form and your orders. You may choose to pay by credit card, check or bank wire transfer, however; WE REQUIRE YOUR CREDIT CARD AUTHORIZATION TO BE ON FILE WITH VISTA CONVENTION SERVICES. For your convenience, we will use this authorization to charge your credit card for any additional amounts incurred as a result of show site orders placed by your representative for this event.

Standard Booth Furnis	hings & Access	ories							\$			
Custom Furnishings												
Carpet/Carpet Padding												
ooth Cleaning												
VCS Modular Rental U												
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Submit order with payment to: orders@vistacs.com before deadline date!





PAYMENT & CREDIT CARD AUTHORIZATION LIMITS OF LIABILITY & RESPONSIBILITY

- 1. **Vista Convention Services** shall not be responsible for damage to uncrated materials, material improperly packed, or concealed damage.
- 2. **Vista Convention Services** shall not be responsible for loss, theft, or disappearance of exhibitor's material after same has been delivered to exhibitor's booth.
- 3. **Vista Convention Services** shall not be responsible for loss, theft, or disappearance of materials before they are picked up from exhibitor's booth for reloading after the Show. Bill-of-lading covering outgoing shipments, which are furnished by **Vista Convention Services** to exhibitor, will be checked at time of actual pick-up from booth and corrections made where discrepancies occur.
- 4. **Vista Convention Services** shall not be responsible for any loss, damage, or delay due to fire, Acts of God, strikes, lockouts or work stoppages of any kind or to any causes beyond its control.
- 5. **Vista Convention Services** liability shall be limited to the physical loss or damage to the specific article which is lost or damaged, and in any event **Vista Convention Services** maximum liability shall be limited to \$.30 per pound per article with a maximum liability of \$50.00 per item, or \$1,000.00 per shipment, whichever is less.
- 6. **Vista Convention Services** shall not be liable to any extent whatsoever for any actual, potential or assumed loss of profits or revenues, or for any collateral costs, which may result from any loss or damage to an exhibitor's materials which may make it impossible or impractical to exhibit same.
- 7. The consignment or delivery of a shipment to **Vista Convention Services** by an exhibitor, or by any shipper to or on behalf of the exhibitor, shall be construed as an acceptance by such exhibitor (and/or other shipper) of the terms and conditions set forth.





PO Box 3000 Pleasantville, NJ 08232

PAYMENT POLICIES

- Orders received without full payment or credit card information will NOT be processed.
- A credit card on file is *required* when using Vista Convention Services
- All charges *must* be paid prior to close of show.
- For your convenience, we accept the following methods of payment: cash, checks and money orders drawn on U.S. banks in U.S. funds, and credit cards including VISA, MasterCard and American Express.
- Purchase Orders are not considered payment, therefore, a check or credit card is required.

WIRE TRANSFER

- Bank information call Vista Convention Services (609) 485-2421 or e-mail: dvenezia@vistacs.com
- Wire transfers must be initiated and confirmed at least two weeks before move-in.
- Wire transfers must include the show name, company name and booth number.
- Due to various processing fees we incur from banks clearing wire transfers into our accounts, Vista will charge the following fees:
 - ⇒ Domestic incoming wire transfer fee: \$25.00
 - ⇒ International incoming wire transfer fee: \$35.00

CANCELLATIONS & ADJUSTMENTS

- Items cancelled before the deadline date will be refunded at 50%, unless otherwise noted on Order Form. NO REFUNDS AFTER DEADLINE DATE.
- **NO** adjustments will be made after close of the show.

TAX EXEMPTION

- If tax exempt, a copy of your tax exempt certificate MUST accompany your order. This is NOT a resale certificate.
- **NO** adjustments for tax exempt status will be made after close of the show.

THIRD PARTY PAYMENT BILLING

The exhibiting company is ultimately responsible for the payment of all charges. If no arrangements are made for payment of invoice (s) by the third party prior to the last day of the show, charges will revert back to the exhibitor.

MISCELLANEOUS

- NO telephone orders accepted
- Rental items not ordered, yet found in booths, are invoiced at "Standard" pricing.
- All prices are in U.S. dollars (\$).
- All rental items are subject to applicable taxes.
- All rental items remain the property of Vista Convention Services.



EXHIBITING COMPANY NAME:

LUCKY LEAF EXPO BALTIMORE CONVENTION CENTER HALL A BALTIMORE, MD JULY 21-22, 2023

CONVENTION SERVICES

DISCOUNT DEADLINE DATE: JULY 6, 2023 6575 Delilah Road P: 609-485-2421 PO Box 3000 F: 609-485-2392 Pleasantville, NJ 08232 WWW.VISTACS.COM

BOOTH#

THIRD PARTY AUTHORIZATION & STATEMENT OF PAYMENT TERMS

You may arrange for a third party to handle your display and be billed for services. *Vista Convention Services* will agree to this arrangement if the third party has a satisfactory payment record with us. **BOTH** firms must complete this form. Return this form by the Discounted Deadline Date. In the event of nonpayment by the third party, the exhibitor agrees to accept responsibility for payment of all charges incurred. **Should the third party fail to present full payment at show site, the exhibitor will assume responsibility for payment.**

CONTACT PERSON:	SIGNATURE:
CHECK ITEMS TO BE BILLED TO	O THIRD PARTY:
All S	ServicesBooth CleaningMaterial Handling/In and Out
I&D Labor	rRental Furniture & Carpet Other (Please specify)
THIRD PARTY'S CREDIT CARD	CHARGE AUTHORIZATION **Information must be provided**
□ MasterCard □ Visa	□ American Express Expiration Date
Account Number	CVV
Cardholder's Signature	Print Name
Cardholder's Billing Address_	CityStateZipCountry
THIRD PARTY NAME:	
Contact person:	SIGNATURE:
Show site representative:	
PHONE NUMBER:	EMAIL:
Submit order w	ith payment to: orders@vistacs.com before deadline date!





6575 Delilah Road PO Box 3000 Pleasantville, NJ 08232 www.vistacs.com

P: 609-485-2421 F: 609-485-2392

DISCOUNT DEADLINE DATE: JULY 6, 2023

STANDARD BOOTH FURNISHINGS & ACCESSORIES ORDER FORM

QTY.	DISCOU RATES	NT STANDARD RATES	AMT.	QTY.		DISCOUNT RATES	STANDARD RATES	AMT.
	SEATING				DRAPED DISPLA	Y TABLES - 30	" HIGH	
	Upholstered Arm Chair (black only)\$124 Side Chair (black only)	9.75 129.7	'5 <u> </u>	Circle color **IF NO C	es white vinyl top & 3 sides Blue Black Burgundy P OLOR IS SELECTED, S x 4' x 30" x 6' x 30" x 8' x 30" 1 Side Drape	\$160.75 197.50 230.00		
	ACCESSORIES Coffee Table (Rectangle-46"1x 24"w x 16"h)	2.75 263.5 9.50 312.0	50	Price includ	DRAPED DISPLAY TA es white vinyl top & 3 sides Blue Black Burgundy P	BLES - 42" CO	Teal White	Hunter Green
	Wastebasket 3 Easel 6 Chrome Sign Frame (22" x 28") 13 Bag Holder 18 8' Stanchion 4 Crossbar 4 Garment Rack 18	3.00 82.0 7.50 179.0 2.75 238.0 4.00 57.7 4.00 57.7	00 00 00 75	2', 2',	x 4' x 42"x 6' x 42"x 8' x 42"	228.00 245.75 282.50	296.75 319.75 367.25 49.50	**************************************
	Literature Rack	3.75 317.0 7.75 101.5 (7 1/2) 00ft. 31.50ft Teal White F 00ft. 23.50ft	50 2 ft. lengths) Hunter Green	$\begin{bmatrix} & & 2' \\ & & 2' \end{bmatrix}$	UNDRAPED DISPLA x 4' x 30" x 6' x 30" x 8' x 30"	74.75	97.25 110.75 138.25	
	DRAPED RISERS				UNDRAPED DISPLA	Y TABLES - 4	2" HIGH	
White V	Vinyl 4' One Step	124.50 159.75		2,	x 4' x 42" x 6' x 42" x 8' x 42"	105.00	120.25 136.50 159.75	
to qualit must be	ENT POLICY: Payment in full of rental fy for discount rates. All orders received a settled at the Service Desk prior to show ancelled before the deadline date will be re-	fter deadline losing. No to	date or p elephone	laced at the S orders accep	Service Desk will be invited. CANCELLATION	voiced at stand ON POLICY:		
					Su	b Total \$		_
Compa	any Name				Booth #		· · · · · · · · · · · · · · · · · · ·	





DISCOUNT DEADLINE DATE: JULY 6, 2023 6575 Delilah Road P: 609-485-2421 PO Box 3000 F: 609-485-2392 Pleasantville, NJ 08232 WWW.VISTACS.COM

CARPET / CARPET PADDING ORDER FORM

CARP	Qty.	7 0		ntee of color match wh	Standard Rate	Total
STANDARD				205.00		
				410.00		
E				615.00		
				820.00		
S	Ginala aglam Plus	* Dungundy * Cray	* Tool * Dod * Dum	1025.00 le * Black * Hunter Gree) 1332.50	Jonnov.
	_	**IF NO COLOR	R IS SELECTED, SHO	W COLORS WILL PREVAI te will be refunded 50%. No	L^{**}	
M	Price includes in INDICATE OV	nstallation to fit boot ERALL DIMENSIC		covering, and edges tap	ped.	
CUSTOM	ft.x	ft. (100 sq. ft.	minimum)	\$5.80 s	sq. ft. \$7.50 sq	. ft
12 2	Circle color: Blu	ue * Burgundy * Gray **SEE CANCELLA	y * Teal * Red * Pui ATION POLICY U	ple * Black * Hunter Gr NDER "PLUSH CARPE	een * Blue Jay * T"**	Pepper
7		ERALL DIMENSION	ON:			
PET	ft.x	ft. (100 sq. ft.	minimum)	\$2.60 s	sq. ft. \$3.40 sq	. ft
CARPET	CANCELLATION	N POLICY: <i>Items cance</i>	lled before the Deadlin	e Date will be refunded 50%	. NO REFUNDS A	FTER DEADLINE DATE
	PLUSH CARPET	INCLUDES LAB	OR TO INSTALL	AND REMOVE PRO	TECTIVE CO	VERING
8 OZ.	Orders <u>MUST</u> be to be charged at the S		lline Date above to	guarantee delivery. O	rders received a	ifter the deadline date will
- 28	Carpet Size	x =	(calculate to	the next full foot, 100	sq. ft. minimum)
H	QTY		•		•	•
	Ų11					
CARPET		_Square feet (100 s	sq.ft. minimum)	\$6.60 sq	. ft. \$8.50 sq	. ft
2	Cinala Calam Chan	oool Cuov * Euonah D	oigo * White * Dad :	Colony Blue * Cream *	Novy * Plack	
E		· ·	e	·	·	
PLUS	CANCELLATION PO	OLICY: Plush & Custon	n carpet cancelled after	orders have been received v	vill be charged at 10	10% of original price
PI						
					Sub Total \$	}
	nny Name				Bootl	



6575 Delilah Road P: 609-485-2421 PO Box 3000 F: 609-485-2392 Pleasantville, NJ 08232 E: info@vistacs.com WWW.VISTACS.COM

Standard Carpet Inventory



Plush Booth Carpet—28oz



Table Skirt Colors



Burgundy

Red

Blue





DISCOUNT
DEADLINE DATE:
JULY 6, 2023

6575 Delilah Road; PO Box 3000 Pleasantville, NJ 08232 P: 609-485-2421; F: 609-485-2392 E: orders@vistacs.com www.vistacs.com

CUSTOM FURNISHINGS ORDER FORM

SHOW SITE ORDERS WILL BE SUBJECT TO A 30% SURCHARGE ON STANDARD RATES
SHOW SITE ORDERS WILL BE BASED ON AVAILABILITY

Item Number	Qty.		Dimensions	Discount	Standard	Total
DI (D 0)	-					
Blanc (Pg. 2)						
18228-0847		Blanc Bright White Leather Sofa	75"W x 35"D x 35"H	\$984.00	\$1,277.00	
18167-0614		Blanc Bright White Leather Loveseat	54"W x 35"D x 35"H	\$940.00	\$1,220.00	
18284-0834		Blanc Bright White Leather Chair	33"W x 35"D x 35"H	\$785.00	\$1,020.00	
18024-0072		Blanc Bright White Leather Bench Ottoman	48"W x 24"D x 18"H	\$470.00	\$611.00	
18184-0274		Blanc Bright White Leather Cube Ottoman	17"Square	\$163.00	\$212.00	
Whisper (Pg. 2 & 3)						
18228-0607		Whisper White Leather Sofa	87"W x 37"D x 35"H	\$938.00	\$1,220.00	
18167-0471		Whisper White Leather Loveseat	61"W x 37"D x 35"H	\$900.00	\$1,171.00	
18284-0487		Whisper White Leather Chair	35"W x 37"D x 35"H	\$745.00	\$969.00	
18024-0003		Whisper White Leather Bench Ottoman	60"W x 24"D x 17"H	\$416.00	\$540.00	
18184-0034		Whisper White Leather Square Ottoman	40"Square x 17"H	\$416.00	\$540.00	
18184-0038		Whisper White Leather Round Ottoman	46"Round x 17"H	\$416.00	\$540.00	
Function (Pg. 3)						
18284-0554		Function Bright White Leather Armless Chair	28"Square x 29"H	\$502.00	\$651.00	
18066-0016		Function Bright White Leather Corner	28"Square x 29"H	\$538.00	\$700.00	
Continental (Pg. 3 & 4)						
18303-0006		Continental Bright White Leather Curved Loveseat	82"W x 34"D x 31"H	\$968.00	\$1,257.00	
18304-0002		Continental Bright White Leather Reverse Curved Loveseat	72"W x 34"D x 31"H	\$939.00	\$1,220.00	
18296-0006		Continental Bright White Leather Wedge Ottoman	30"W x 34"D x 19"H	\$416.00	\$541.00	
18184-0283		Continental Bright White Leather Curved Bench	70"W x 26"D x 19"H	\$493.00	\$640.00	
18184-0284		Continental Bright White Leather Half Moon Ottoman	33"W x 19"D x 19"H	\$416.00	\$540.00	
Sophistication (Pg. 4)						
18228-0674		Sophistication White Leather Sofa	72"W x 31"D x 48"H	\$968.00	\$1,257.00	
18167-0466		Sophistication White Leather Loveseat	48"W x 31"D x 48"H	\$654.00	\$850.00	
18284-0563		Sophistication White Leather Chair	27"W x 31"D x 48"H	\$492.00	\$640.00	
18066-0017		Sophistication White Leather Corner	31"Square x 48"H	\$493.00	\$640.00	
18184-0130		Sophistication White Leather Ottoman	31"Square x 19"H	\$370.00	\$481.00	
Boca (Pg. 5)						
18066-0026		Boca Black Leather Corner	27"W x 27"D x 30"H	\$538.00	\$700.00	
18284-0786		Boca Black Leather Armless	22"W x 27"D x 30"H	\$502.00	\$652.00	
Metro (Pg. 5)						
18228-0602		Metro Black Leather Sofa	85"W x 35"D x 35"H	\$808.00	\$1,050.00	
18167-0467		Metro Black Leather Loveseat	60"W x 35"D x 35"H	\$778.00	\$1,011.00	
18284-0482		Metro Black Leather Chair	35"Square x 35"H	\$607.00	\$790.00	
18184-0179		Metro Black Leather Square Ottoman	40"Square x 17"H	\$416.00	\$540.00	
18024-0008		Metro Black Leather Bench Ottoman	60"W x 24"D x 17"H	\$416.00	\$540.00	

COMPANY NAME	воотн
COMPANTINAME	воотп

Custom Furnishings Order Form Continued Qtv Total **Item Number** Description **Dimensions** Discount Standard Suave Midnight (Pg. 6) 18228-0085 Suave Midnight Sofa 77"W x 36"D x 33"H \$707.00 \$920.00 54"W x 36"D x 33"H 18167-0069 Suave Midnight Loveseat \$614.00 \$798.00 18284-0151 Suave Midnight Chair 32"W x 36"D x 33"H \$461.00 \$600.00 Grammercy (Pg. 6) 18228-0605 82"W x 36"D x 36"H \$900.00 Grammercy Charcoal Leather Sofa \$1,171.00 18167-0469 Grammercy Charcoal Leather Loveseat 57"W x 36"D x 36"H \$784.00 \$1,020.00 18284-0485 Grammercy Charcoal Leather Chair 28"W x 36"D x 36"H \$651.00 \$502.00 18066-0015 \$750.00 Grammercy Charcoal Leather Corner 36"Square x 36"H \$577.00 18184-0036 Grammercy Charcoal Leather Round Ottoman 46"Round x 17"H \$416.00 \$540.00 18184-0033 Grammercy Charcoal Leather Square Ottoman 40"Square x 17"H \$416.00 \$540.00 Parma (Pg. 7) \$1.050.00 18228-0789 Parma Brown Leather Sofa 79"W x 37"D x 36"H \$811.00 18167-0577 Parma Brown Leather Loveseat 56"W x 37"D x 36"H \$778.00 \$1,011.00 18284-0710 Parma Brown Leather Chair 33"W x 37"D x 36"H \$607.00 \$790.00 18024-0061 Parma Brown Leather Bench Ottoman 60"W x 24"D x 17"H \$540.00 \$416.00 Montana Mocha (Pg. 7) 18228-0784 Montana Mocha Sofa 79"W x 35"D x 34"H \$760.00 \$988.00 18167-0573 Montana Mocha Loveseat 57"W x 35"D x 34"H \$668.00 \$868.00 Montana Mocha Chair 18284-0704 35"Square x 34"H \$515.00 \$670.00 Madison (Pg. 8) 18228-0823 Madison Sofa 86"W x 34"D x 34"H \$938.00 \$1,220.00 18284-0794 Madison Chair 33"Wx 34"D x 34"H \$547.00 \$711.00 18184-0256 Madison Sky Bench 4"W x 24"D x 17"H \$386.00 \$502.00 18184-0252 Madison Ottoman - Willow 24"Square x 17"H \$247.00 \$320.00 18184-0253 Madison Ottoman - Sand Dollar 24"Square x 17"H \$247.00 \$320.00 18184-0254 Madison Ottoman - Apricot 24"Square x 17"H \$247.00 \$320.00 18184-0255 Madison Ottoman - Sunflower 24"Square x 17"H \$247.00 \$320.00 Chandler(Pg. 9) 18228-0795 Chandler Red Leather Sofa 76"W x 37"D x 35"H \$808.00 \$1,050.00 18167-0581 53"W x 37"D x 35"H \$778.00 \$1,011.00 Chandler Red Leather Loveseat 18284-0717 Chandler Red Leather Chair 31"W x 37"D x 35"H \$607.00 \$790.00 18024-0062 60"W x 24"D x 17"H Chandler Red Leather Bench Ottoman \$416.00 \$540.00 Evoke (Pg. 9 & 10) 13229-0007 Evoke Sofa 81"W x 35"D x 27"H \$1,221.00 \$1,587.00 13041-0015 Evoke Chair 33"W x 35"D x 27"H \$654.00 \$850.00 13054-0011 Evoke Cocktail Table 48"W x 24"D x 18"H \$416.00 \$540.00 13110-0009 Evoke End Table 24"W x 28"D x 25"H \$370.00 \$481.00 13110-0008 Evoke Cube Table 18"Square \$262.00 \$341.00 Niko (Pg. 10) 18228-0858 Niko Sofa 81"W x 30"D x 38"H \$999.00 \$1,298.00 18167-0622 Niko Loveseat 58"W x 30"D x 38"H \$914.00 \$1.187.00 18284-0856 Niko Chair 31"W x 30"D x 38"H \$760.00 \$988.00 Stage Chairs (Pg. 10 & 11) 18284-0478 Midnight Stage Chair 25"W x 26"D x 37"H \$300.00 \$391.00 18284-0477 Chamois Stage Chair 25"W x 26"D x 37"H \$300.00 \$391.00 18284-0476 Buckskin Stage Chair 25"W x 26"D x 37"H \$300.00 \$391.00 18284-0621 Empire Chair - Black Leather 28"W x 32"D x 32"H \$538.00 \$700.00 Empire Chair - White Leather 18284-0564 28"W x 32"D x 32"H \$538.00 \$700.00 18284-0785 Monarch Chair \$447.00 28"Square x 30"H \$344.00

COMPANY NAME	воотн
CONFAMINAME	BOOTH

Custom Furnishings Order Form Continued

Item Number	Qty	Description	Dimensions	Discount	Standard	Total
Ottomans &						
Benches (Pg. 11 & 12)						
18184-0283		Continental Bright White Leather Curved Bench	70"W x 26"D x 19"H	\$493.00	\$640.00	
18184-0179		Metro Black Leather Square Ottoman	40"Square x 17"H	\$416.00	\$540.00	
18184-0034		Whisper White Leather Square Ottoman	40"Square x 17"H	\$416.00	\$540.00	
18184-0033		Grammercy Charcoal Leather Square Ottoman	40"Square x 17"H	\$416.00	\$540.00	
18024-0008		Metro Black Leather Bench Ottoman	60"W x 24"D x 17"H	\$416.00	\$540.00	
18024-0003		Whisper White Leather Bench Ottoman	60"W x 24"D x 17"H	\$416.00	\$540.00	
18024-0062		Chandler Red Leather Bench Ottoman	60"W x 24"D x 17"H	\$416.00	\$540.00	
18024-0002		Grammercy Charcoal Leather Bench Ottoman	60"W x 24"D x 17"H	\$416.00	\$540.00	
18024-0061		Parma Brown Leather Bench Ottoman	60"W x 24"D x 17"H	\$416.00	\$540.00	
18184-0192		Essentials Storage Ottoman	48"W x 24"D x 20"H	\$577.00	\$750.00	
18184-0036		Grammercy Charcoal Leather Round Ottoman	46"Round x 17"H	\$416.00	\$540.00	
18184-0038		Whisper White Leather Round Ottoman	46"Round x 17"H	\$416.00	\$540.00	
18184-0028		Grammercy Charcoal Leather 1/4 Round Ottoman	34"W x 19"D x 17"H	\$255.00	\$331.00	
18184-0030	-	Whisper White Leather White 1/4 Round Ottoman	34"W x 19"D x 17"H	\$255.00	\$331.00	
18184-0256	-	Madison Sky Bench	4"W x 24"D x 17"H	\$386.00	\$502.00	
18184-0252		Madison Ottoman - Willow Madison Ottoman - Sand Dollar	24"Square x 17"H 24"Square x 17"H	\$247.00 \$247.00	\$320.00 \$320.00	
18184-0253 18184-0254		Madison Ottoman - Sand Dollar Madison Ottoman - Apricot	24 Square x 17 H 24"Square x 17"H	\$247.00	\$320.00	
18184-0255		Madison Ottoman - Sunflower	24"Square x 17"H	\$247.00	\$320.00	
10104-0255		Madison Ottoman - Sunilower	24 Square x 17 H	φ247.00	φ320.00	
Banquettes &						
Turning Beds						
(Pg. 12)						
18011-0011		Essentials White Leather Banquette (2 pcs)	60"Round x 48"H	\$1,221.00	\$1,587.00	
18011-0001		Whisper White Leather Banquette (2 pcs)	59"Round x 38"H	\$1,221.00	\$1,587.00	
18011-0002		Grammercy Charcoal Leather Banquette (2 pcs)	59"Round x 38"H	\$1,221.00	\$1,587.00	
02082-0033		Essentials White Leather Turning Bed	96"W x 48"D x 34"H	\$1,468.00	\$1,908.00	
				Ţ, i colo	+ 1,000100	
Cube Ottomans (Pg. 13)						
18184-0294		Pubix Cuba Charry	17"Cquara v 10"U	\$170.00	¢221.00	
18184-0295		Rubix Cube - Cherry Rubix Cube - Cromwell	17"Square x 18"H 17"Square x 18"H	\$170.00	\$221.00 \$221.00	
18184-0296		Rubix Cube - Grape	17"Square x 18"H	\$170.00	\$221.00	
18184-0293		Rubix Cube - Grape Rubix Cube - Lemon	17"Square x 18"H	\$170.00	\$221.00	
18184-0297		Rubix Cube - Lime	17"Square x 18"H	\$170.00	\$221.00	
18184-0298		Rubix Cube - Mango	17"Square x 18"H	\$170.00	\$221.00	
18184-0274		Blanc Bright White Leather Cube	17"Square x 17"H	\$163.00	\$212.00	
18184-0129		Whisper White Leather Cube Ottoman	18"Square x 18"H	\$163.00	\$212.00	
18184-0128		Metro Black Leather Cube Ottoman	18"Square x 18"H	\$163.00	\$212.00	
Charged			·			
(Pg. 14)						
22100-0001		Essentials Turning Bed w/Charging Station Insert	96"W x 48"D x 19"H	\$1,627.00	\$2,115.00	
22051-0001		Boca Bright White Corner - Charged	27"W x 27"D x 30"H	\$614.00	\$798.00	
22050-0001		Boca Bright White Armless - Charged	22"W x 27"D x 30"H	\$569.00	\$740.00	
22001-0001	ļ	Aspen Bar Table - Charged	72"W x 26"D x 42"H	\$953.00	\$1,240.00	
22002-0002	ļ	Aspen Cocktail Table - Charged	48"W x 24"D x 18"H	\$538.00	\$700.00	
22200-0001		White Conference Table - Charged	96"W x 43"D x 30"H	\$1,283.00	\$1,667.00	
18284-0861		Patrice Tablet Chair	28"W x 30.5"D x 31"H	\$593.00	\$770.00	
22052-0001		Lincoln Bench - Charged	59"W x 39"D x 17"H	\$900.00	\$1,171.00	
Occasional						
Tables						
(Pg. 15 & 16)						
10107 0000		Tribage End Table	04"M × 00"D ·· 00"L	¢000 00	¢200.00	
12107-0008 12230-0005	1	Tribeca End Table Tribeca Console Table	24"W x 28"D x 22"H 48"W x 18"D x 30"H	\$293.00 \$325.00	\$380.00 \$422.00	
12055-0008	<u> </u>	Tribeca Cocktail Table	48"W x 28"D x 19"H	\$307.00	\$400.00	L

COMPANY NAME	BOOTH
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	Custom Furnishings Order Form Continued							
Item Number	Qty	Description	Dimensions	Discount	Standard	Total		
18024-0011		Novel Cocktail Table	46"W x 15"D x 16"H	\$370.00	\$481.00			
99-12304-05		Aria Red End Table	24"W x 20"D x 22"H	\$293.00	\$380.00			
99-12050-05		Aria Red Cocktail Table	44"W x 20"D x 18"H	\$307.00	\$400.00			
99-12304-03		Aria Green End Table	24"W x 20"D x 22"H	\$293.00	\$380.00			
99-12050-03		Aria Green Cocktail Table	44"W x 20"D x 18"H	\$307.00	\$400.00			
99-12304-06		Aria Blue End Table	24"W x 20"D x 22"H	\$293.00	\$380.00			
99-12050-06 99-12304-04		Aria Blue Cocktail Table Aria Purple End Table	44"W x 20"D x 18"H 24"W x 20"D x 22"H	\$307.00 \$293.00	\$400.00 \$380.00			
99-12050-04		Aria Purple Cocktail Table	44"W x 20"D x 18"H	\$307.00	\$400.00			
99-12304-01		Aria White End Table	24"W x 20"D x 22"H	\$293.00	\$380.00			
99-12305-01		Aria White Console Table	44"W x 20"D x 30"H	\$325.00	\$422.00			
99-12050-01		Aria White Cocktail Table	44"W x 20"D x 18"H	\$307.00	\$400.00			
99-12304-02		Aria Charcoal End Table	24"W x 20"D x 22"H	\$293.00	\$380.00			
99-12305-02		Aria Charcoal Console Table	44"W x 20"D x 30"H	\$325.00	\$422.00			
99-12050-02		Aria Charcoal Cocktail Table	44"W x 20"D x 18"H	\$307.00	\$400.00			
12107-0512		Fuze End Table	24"Square x 23"H	\$317.00	\$412.00			
12230-0116		Fuze Console Table	60"W x 16"D x 34"H	\$386.00	\$502.00			
12055-0453		Fuze Cocktail Table	40"Square x 16"H	\$354.00	\$461.00			
12107-0493		London End Table	24"Square x 23"H	\$317.00	\$412.00			
12230-0110 12055-0428		London Console Table London Cocktail Table	60"W x 16"D x 34"H	\$386.00	\$502.00 \$461.00			
12107-0494		Brooklyn II Square End Table	40"Square x 16"H 22"W X 22"D X 20"H	\$354.00 \$270.00	\$350.00			
12107-0494		Brooklyn II Round End Table	20"Round X 20"H	\$270.00	\$350.00			
12055-0429		Brooklyn II Rect Cocktail Table	42"W X 24"D X 16"H	\$300.00	\$391.00			
12055-0430		Brooklyn II Round Cocktail Table	30"Round X 16"H	\$300.00	\$391.00			
12107-0282		Vivid End Table	26"Square x 21"H	\$293.00	\$380.00			
12230-0081		Vivid Console Table	50"W x 24"D x 30"H	\$325.00	\$421.00			
12055-0273		Vivid Cocktail Table	50"W x 24"D x 16"H	\$307.00	\$400.00			
12003-0038		Rose Table	17"Round x 17"H	\$325.00	\$421.00			
12003-0039		Zanzibar Table	17"Square	\$325.00	\$421.00			
12107-0296		24" Cube End Table - Black	24"Square x 21"H	\$300.00	\$391.00			
12107-0297		24" Cube End Table - White	24"Square x 21"H	\$300.00	\$391.00			
12055-0285		24" Cube Cocktail Table - Black	24"Square x 16"H	\$293.00	\$380.00			
12055-0286 12107-0467		24" Cube Cocktail Table - White	24"Square x 16"H 18"W x 12"D x 28"H	\$293.00 \$262.00	\$380.00 \$341.00			
Bars & Bar		Hylton Tablet Table	16 W X 12 D X 26 H	\$202.00	\$341.00			
Backs (Pg. 17)								
05012-0076		VIP Glow Bar 6'	72"W x 24"D x 42"H	\$1,149.00	\$1,494.00			
05012-0075		VIP Glow Bar 4'	48"W x 24"D x 42"H	\$969.00	\$1,259.00			
05012-0053		Black Bar - 2 Shelf	48"W x 16"D x 42"H	\$492.00	\$634.00			
05012-0054		White Bar - 2 Shelf	48"W x 16"D x 42"H	\$492.00	\$634.00			
12112-0010		Blox Bar Back	30"W x 16"D x 86"H	\$614.00	\$798.00			
05001-0017		Piazza Bar Back - Black	44"W x 12"D x 80"H	\$578.00	\$751.00			
05001-0018		Piazza Bar Back - White	44"W x 12"D x 80"H	\$578.00	\$751.00			
Bar Stools (Pg. 18 & 19)								
05237-0264		Vienna Stool - Gray	17"Square x 39"H	\$307.00	\$400.00			
05237-0263		Vienna Stool - Orange	17"Square x 39"H	\$307.00	\$400.00			
05237-0262		Vienna Stool - Teal	17"Square x 39"H	\$307.00	\$400.00			
05237-0038		Criss Cross Bar Stool - Espresso	15"W x 19"D x 41"H	\$276.00	\$360.00			
05237-0039		Criss Cross Bar Stool - White	15"W x 19"D x 41"H	\$276.00	\$360.00			
05237-0305		Colin Stool	20"W x 19"D x 46"H	\$231.00	\$300.00			
99-05237-01		Silk Back Bar Stool - Black	17"W x 18"D x 42"H	\$262.00	\$341.00			
99-05237-02		Silk Back Bar Stool - White	17"W x 18"D x 42"H	\$262.00	\$341.00 \$341.00			
99-05237-06 99-05237-03		Silk Back Bar Stool - Blue Silk Back Bar Stool - Green	17"W x 18"D x 42"H 17"W x 18"D x 42"H	\$262.00 \$262.00	\$341.00 \$341.00			
99-05237-03		Silk Back Bar Stool - Purple	17 W x 18 D x 42 H	\$262.00	\$341.00			
99-05237-04		Silk Back Bar Stool - Ped	17 W x 18 D x 42 H	\$262.00	\$341.00			
05237-0221		Euro Bar Stool - Black	22"W x 24"D x 42"H	\$276.00	\$360.00			
05237-0270		Hourglass Bar Stool - Black	18"W x 20"D x 43"H	\$285.00	\$371.00			
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		Custom Furnishings Ord	ier Form Cor	ntinue	d	
tem Number	Qty	Description	Dimensions	Discount	Standard	Total
5237-0271		Hourglass Bar Stool - White	18"W x 20"D x 43"H	\$285.00	\$371.00	
5237-0160		Equino Bar Stool - Black	15"W x 13"D x 35"H	\$285.00	\$371.00	
)5237-0041		Equino Bar Stool - White	15"W x 13"D x 35"H	\$285.00	\$371.00	
)5237-0298		Clara Stool	17"W x 21"D x 41"H	\$291.00	\$377.00	
)5237-0215		Marcus Stool	18"Square x 29"H	\$209.00	\$272.00	
05237-0156		Regal Stool	19"W x 24"D x 45"H	\$285.00	\$371.00	
05237-0169		Caprice Stool	25"W x 26"D x 44"H	\$285.00	\$371.00	
05237-0042		Sonic Stool	22"W x 23"D x 42"H	\$254.00	\$330.00	
5237-0300		Nexus Stool	19"W x 20"D x 44"H	\$239.00	\$310.00	
Café Chairs Pg. 19, 20, 21)						
5035-0032		Vienna Chair - Gray	21"Square x 32"H	\$194.00	\$252.00	
05035-0031		Vienna Chair - Orange	21"Square x 32"H	\$194.00	\$252.00	
5035-0030		Vienna Chair - Teal	21"Square x 32"H	\$194.00	\$252.00	
9-05035-10		Silk Back Armless Chair - Black	17"W x 18"D x 34"H	\$163.00	\$212.00	
99-05035-11		Silk Back Armless Chair - White	17"W x 18"D x 34"H	\$163.00	\$212.00	
9-05035-15		Silk Back Armless Chair - Blue	17"W x 18"D x 34"H	\$163.00	\$212.00	
99-05035-12		Silk Back Armless Chair - Green	17"W x 18"D x 34"H	\$163.00	\$212.00	
99-05035-13		Silk Back Armless Chair - Purple	17"W x 18"D x 34"H	\$163.00	\$212.00	
99-05035-14		Silk Back Armless Chair - Red	17"W x 18"D x 34"H	\$163.00	\$212.00	
05035-0051		Clara Chair	18"W x 21"D x 35"H	\$185.00	\$240.00	
05035-0008		Leslie Chair	17"W x 21"D x 31"H	\$146.00	\$190.00	
05035-0010		Criss Cross Chair - Espresso	17"W x 21"D x 35"H	\$185.00	\$240.00	
05035-0011		Criss Cross Chair - White	17"W x 21"D x 35"H	\$185.00	\$240.00	
05035-0023		Elio Chair	17"Square x 33"H	\$163.00	\$212.00	
14233-0025		Caprice Chair - Black	25"W x 24"D x 32"H	\$163.00	\$212.00	
14233-0005 14233-0006		Comet Stack Chair - Arms Comet Stack Chair - Armless	23"W x 22"D x 32"H 19"W x 22"D x 32"H	\$225.00 \$209.00	\$292.00 \$272.00	
05221-0039		Regal Dining Chair	19"W x 22"D x 32"H	\$209.00	\$300.00	
14233-0016		Sonic Chair	20"W x 21"D x 32"H	\$163.00	\$212.00	
05035-0050		Nexus Chair	19"W x 22"D x 32"H	\$194.00	\$252.00	
05035-0052		Colin Chair	22"W x 19"D x 33"H	\$163.00	\$212.00	
Bar Tables Pg. 21, 22, 23)		Som Gran	EE W X 10 B X 30 TI	ψ100.00	ΨΕ1Ε.00	
99-05245-01		Euro Bar Table Black/Black 30" Round	30"Round x 42"H	\$293.00	\$380.00	
99-05245-02		Euro Bar Table Black/Black 36" Round	36"Round x 42"H	\$300.00	\$391.00	
99-05245-04		Silk Bar Table Black/Chrome 30" Round	30"Round x 42"H	\$293.00	\$380.00	
99-05245-05		Silk Bar Table Black/Chrome 36" Round	36"Round x 42"H	\$300.00	\$391.00	
9-05245-14		City Bar Table Maple/Black 30" Round	30"Round x 42"H	\$293.00	\$380.00	
99-05245-15		City Bar Table Maple/Black 36" Round	36"Round x 42"H	\$300.00	\$391.00	
9-05245-07		Park Ave Bar Table Maple/Chrome 30" Round	30"Round x 42"H	\$293.00	\$380.00	
9-05245-08		Park Ave Bar Table Maple/Chrome 36" Round	36"Round x 42"H	\$300.00	\$391.00	
99-05245-16		Summit Bar Table White/Black 30" Round	30"Round x 42"H	\$293.00	\$380.00	
99-05245-17		Summit Bar Table White/Black 36" Round	36"Round x 42"H	\$300.00	\$391.00	
99-05245-10		Blanco Bar Table White/Chrome 30" Round	30"Round x 42"H	\$293.00	\$380.00	
99-05245-11		Blanco Bar Table White/Chrome 36" Round	36"Round x 42"H	\$300.00	\$391.00	
99-05245-22		Fuze Bar Table	36"Square x 42"H	\$330.00	\$430.00	
99-05245-12		Blanco Bar Table - White/Chrome 24"Square	24"Square x 42"H	\$293.00	\$380.00	
99-05245-13		Blanco Rectangle Bar Table - White/Chrome	72"W x 24"D x 42"H	\$453.00	\$590.00	
9-05245-20		Spectrum Bar Table - Red	24"Square x 42"H	\$317.00	\$412.00	
99-05245-21		Spectrum Bar Table - Blue	24"Square x 42"H	\$317.00	\$412.00	
99-05245-18		Spectrum Bar Table - Purple	24"Square x 42"H	\$317.00	\$412.00	
99-05245-19		Spectrum Bar Table - Green	24"Square x 42"H	\$317.00	\$412.00	
05202-0049		Zinc Bar Table	24"Round x 42"H	\$439.00	\$571.00	
05204-0001		Aspen Bar Table	72"W x 26"D x 42"H	\$814.00	\$1,060.00	
Café Tables (Pg. 23 & 24)						
9-05036-01		Euro Café Table Black/Black 30" Round	30"Round x 30"H	\$293.00	\$380.00	
99-05036-02	Ī	Euro Café Table Black/Black 36" Round	36"Round x 30"H	\$300.00	\$391.00	

COMPANY NAME _____

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		Custom Furnishings Orde	r Form Cor	ntinue	d	
Item Number	Qty	Description	Dimensions	Discount	Standard	Total
99-05036-04		Silk Café Table Black/Chrome 30" Round	30"Round x 30"H	\$293.00	\$380.00	
99-05036-05		Silk Café Table Black/Chrome 36" Round	36"Round x 30"H	\$300.00	\$391.00	
99-05036-07		Park Ave Café Table Maple/Chrome 30" Round	30"Round x 30"H	\$293.00	\$380.00	
99-05036-08		Park Ave Café Table Maple/Chrome 36" Round	36"Round x 30"H	\$300.00	\$391.00	
99-05036-14		City Café Table Maple/Black 30" Round	30"Round x 30"H	\$293.00	\$380.00	
99-05036-15		City Café Table Maple/Black 36" Round	36"Round x 30"H	\$300.00	\$391.00	
99-05036-16		Summit Café Table White/Black 30" Round	30"Round x 30"H	\$293.00	\$380.00	
99-05036-17		Summit Café Table White/Black 36" Round	36"Round x 30"H	\$300.00	\$391.00	
99-05036-10		Blanco Café Table White/Chrome 30" Round	30"Round x 30"H	\$293.00	\$380.00	
99-05036-11		Blanco Café Table White/Chrome 36" Round	36"Round x 30"H	\$300.00	\$391.00	
99-05036-22		Fuze Café Table	36"Square x 30	\$330.00	\$430.00	
99-05036-12		Blanco Café Table White/Chrome 24"Square	24"Square x 30"H	\$293.00	\$380.00	
99-05036-13		Blanco Café Table White/Chrome Rectangle	72"W x 24"D x 30"H	\$453.00	\$590.00	
99-05036-20		Spectrum Café Table - Red	24"Square x 29"H	\$317.00	\$412.00	
99-05036-21		Spectrum Café Table - Blue	24"Square x 29"H	\$317.00	\$412.00	
99-05036-18		Spectrum Café Table - Purple	24"Square x 29"H	\$317.00	\$412.00	
99-05036-19		Spectrum Café Table - Green	24"Square x 29"H	\$317.00	\$412.00	
05090-0001 05088-0505		Aspen Dining Table Brio Dining Table	72"W x 30"D x 30"H	\$699.00	\$909.00	
Office Seating		Brio Diriling Table	96"W x 48"D x 30"H	\$939.00	\$1,220.00	
(Pg. 25 & 26)						
14136-0002		Tamiri High Back Chair	25"W x 27"D x 45"H	\$379.00	\$481.00	
14176-0007		Tamiri Mid Back Chair	27"Square x 39"H	\$325.00	\$422.00	
14128-0002		Tamiri Guest Chair	25"W x 26"D x 37"H	\$300.00	\$391.00	
14136-0081		Accord High Back Chair - Black	25"Square x 44"H	\$485.00	\$631.00	
14136-0010		Accord High Back Chair - White	25"Square x 44"H	\$485.00	\$631.00	
14250-0013		Goal Task Chair - Arms	25"Square x 39"H	\$247.00	\$320.00	
14250-0014		Goal Task Chair Armless	21"W x 25"D x 39"H	\$225.00	\$292.00	
14136-0080		Enterprise High Back Conference Chair	25"W x 27"D x 45"H	\$324.00	\$420.00	
14176-0046		Enterprise Mid Back Conference Chair	24"W x 26"D x 39"H	\$300.00	\$391.00	
14128-0096		Enterprise Guest Chair	25"W x 27"D x 37"H	\$290.00	\$380.00	
14307-0003		Goal Black Drafting Stool - Arms	25"W x 24"D x 48"H	\$262.00	\$341.00	
14307-0004		Goal Black Drafting Stool - Armless	21"W x 24"D x 48"H	\$247.00	\$320.00	
Conference Tables (Pg. 26)						
14062-0105		42" Round Conference Table - Black	42" Round x 29"H	\$408.00	\$531.00	
14062-0106		42" Round Conference Table - Mahogany	42" Round x 29"H	\$408.00	\$531.00	
14062-0297		Command Conference Table - 6' Black	72"W x 36"D x 31"H	\$750.00	\$975.00	
14062-0303		Command Conference Table - 6' Sirona	72"W x 36"D x 31"H	\$750.00	\$975.00	
14062-0300		Command Conference Table - 6' White	72"W x 36"D x 31"H	\$750.00	\$975.00	
14062-0298		Command Conference Table - 8' Black	96"W x 48"D x 31"H	\$784.00	\$1,020.00	
14062-0304		Command Conference Table - 8' Sirona	96"W x 48"D x 31"H	\$784.00	\$1,020.00	
14062-0301		Command Conference Table - 8' White	96"W x 48"D x 31"H	\$784.00	\$1,020.00	
14062-0299		Command Conference Table - 10' Black	120"W x 48"D x 31"H	\$900.00	\$1,171.00	
14062-0305 14062-0302		Command Conference Table - 10' Sirona Command Conference Table - 10' White	120"W x 48"D x 31"H 120"W x 48"D x 31"H	\$900.00 \$900.00	\$1,171.00 \$1,171.00	
Office Furniture (Pg. 27 & 28)						
14309-0001		Computer Kiosk - Black	24"Square x 42"H	\$600.00	\$780.00	
14179-0005		Computer Kiosk - White	24"Square x 42"H	\$600.00	\$780.00	
14072-0108		Black Credenza	60"W x 20"D x 29"H	\$538.00	\$700.00	
14083-0105		Black Double Pedestal Desk	60"W x 30"D x 29"H	\$614.00	\$598.00	
14029-0098		5 Shelf Bookcase - Black	36"W x 12"D x 72"H	\$577.00	\$750.00	
14029-0091		5 Shelf Bookcase - Mahogany	36"W x 12"D x 72"H	\$577.00	\$750.00	
14072-0039		Genoa Kneespace Credenza	66"W x 20"D x 29"H	\$538.00	\$700.00	
14083-0117		Genoa Executive Desk	72"W x 36"D x 29"H	\$638.00	\$830.00	
14072-0038		Genoa Storage Credenza	66"W x 20"D x 29"H	\$538.00	\$700.00	
05088-0365	<u> </u>	Vivid Café Table - Square	42"Square x 30"H	\$502.00	\$651.00	

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		Custom Furnishings O	rder Form Cor	ntinue	d	
Item Number	Qty	Description	Dimensions	Discount	Standard	Total
05088-0364		Vivid Café Table - Rectangle	60"W x 36"D x 30"H	\$577.00	\$749.00	
05088-0498		Brooklyn II Rect Dining Table	60"W x 36"D x 30"H	\$600.00	\$780.00	
05088-0499		Brooklyn II Round Dining Table	42" Round x 30"H	\$470.00	\$611.00	
05090-0001		Aspen Dining Table	72"W x 30"D x 30"H	\$699.00	\$909.00	
05088-0505		Brio Dining Table	96"W x 48"D x 30"H	\$939.00	\$1,220.00	
Metal File & Storage Cabinets (Pg. 29)						
14148-0001		2 Drawer Vertical File - Letter Size Black	15"W x 25"D x 29"H	\$202.00	\$261.00	
14147-0001		2 Drawer Vertical File - Legal Size Black	18"W x 25"D x 29"H	\$262.00	\$341.00	
14148-0002		4 Drawer Vertical File - Letter Size Black	15"W x 25"D x 52"H	\$271.00	\$351.00	
14147-0002		4 Drawer Vertical File - Legal Size Black	18"W x 25"D x 52"H	\$301.00	\$391.00	
14143-0006		2 Drawer Lateral File - Black	36"W x 18"D x 27"H	\$271.00	\$351.00	
14143-0144		2 Drawer Lateral File - Black	36"W x 20"D x 29"H	\$271.00	\$351.00	
14143-0008		4 Drawer Lateral File - Black	36"W x 18"D x 54"H	\$330.00	\$430.00	
14034-0015		Storage Cabinet - Black	36"W x 18"D x 72"H	\$330.00	\$430.00	
Pedestals (Pg. 30)						
12091-0023		Display Pedestal 14" x 42" Black	14"Square x 42"H	\$400.00	\$520.00	
12091-0004		Display Pedestal 24" x 42" Black	24"Square x 42"H	\$485.00	\$631.00	
12091-0002		Display Pedestal 18" x 42" Black	18"Square x 42"H	\$446.00	\$580.00	
12091-0030		Display Pedestal 14" x 42" White	14"Square x 42"H	\$400.00	\$520.00	
12091-0024		Display Pedestal 14" x 36" Black	14"Square x 36"H	\$339.00	\$440.00	
12091-0034		Display Pedestal 24" x 36" Black	24"Square x 36"H	\$485.00	\$631.00	
12091-0031		Display Pedestal 14" x 36" White	14"Square x 36"H	\$339.00	\$440.00	
12091-0033		Display Pedestal 24" x 36" White	24"Square x 36"H	\$485.00	\$631.00	
12091-0025		Display Pedestal 14" x 30" Black	14"Square x 30"H	\$317.00	\$412.00	
12091-0003		Display Pedestal 24" x 30" Black	24"Square x 30"H	\$461.00	\$600.00	
12091-0001		Display Pedestal 18" x 30" Black	18"Square x 30"H	\$324.00	\$420.00	
12091-0032		Display Pedestal 14" x 30" White	14"Square x 30"H	\$317.00	\$412.00	
14309-0001		Locking Pedestal Black	24"Square x 42"H	\$600.00	\$780.00	
14179-0005		Locking Pedestal White	24"Square x 42"H	\$600.00	\$780.00	
12091-0055		Fuze Pedestal	16"Square x 44"H	\$330.00	\$430.00	
12091-0043		London Pedestal	16"Square x 44"H	\$330.00	\$430.00	
Miscellaneous Items (Pg. 31)						
14189-0066		Stanchion Chrome	41"H	\$94.00	\$121.00	
11526-0001		Stanchion Rope - Red Velour	6' L	\$48.00	\$62.00	
14308-0009		Nero Literature Stand - Black	15"W x 12"D x 53.5"H	\$225.00	\$292.00	
14308-0010		Argento Literature Rack	15"W x 12"D x 53.5"H	\$225.00	\$292.00	
14308-0005		Alto Literature Rack	10.5"W x 9.5"Dx 57"H	\$231.00	\$301.00	
01209-0003		Compact Refrigerator Black - 4.0 Cu Ft	21"W x 22"D x 32"H	\$416.00	\$541.00	
Lighting (Pg. 31)						
09392-0019		Silo Grey Floor Lamp	70"H	\$220.00	\$286.00	
09417-0037		Silo Grey Table Lamp	25"H	\$160.00	\$208.00	
09392-0018		Silo White Floor Lamp	70"H	\$220.00	\$286.00	
09417-0036		Silo White Table Lamp	25"H	\$160.00	\$208.00	
09392-0001		Neutrino Steel Floor Lamp - Steel	67"H	\$225.00	\$292.00	

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u	BTC)T/	۱2	· \$	

PAYMENT POLICY: Payment in full of rental charges including applicable tax, must accompany your advance order prior to Deadline Date to qualify for discount rates. All orders received after deadline date or placed at the Service Desk will be invoiced at standard rates. Invoices must be settled at the Service Desk prior to show closing. No telephone orders accepted. CANCELLATION POLICY: Items cancelled before the deadline date will be refunded at 50%. NO REFUNDS AFTER DEADLINE DATE.

COMPANY NAME	 воотн	





DISCOUNT DEADLINE DATE: JULY 6, 2023 6575 Delilah Road P: 609-485-2421 PO Box 3000 F: 609-485-2392 Pleasantville, NJ 08232 WWW.VISTACS.COM

PERSONAL PROTECTIVE EQUIPMENT ORDER FORM

All orders subject to availability at the time the order is placed. To qualify for advanced pricing, orders must be placed by deadline date; NO EXCEPTIONS. If order is placed after deadline date, it is subject to on-site availability and limited inventory. On site orders may also be subject to additional charges for special delivery to venue.

Individual PPE Booth Safety Items

Qty	Item Description	Advance Rate	Standard Price	Amount
	25ct. Pack of 3 Ply Face Masks	\$15.00	\$20.00	\$
	100ct. Packs of Sanitizing Wipes	\$15.00	\$20.00	\$
	20ct. Pack of Sanitizing Wipes	\$8.00	\$12.00	\$
	20" Sq. Social Distancing Floor Stickers	\$75.00	*advance order only*	\$
	Hand Sanitizing Single Station	\$275.00	*advance order only*	\$
	Table Top Hand Sanitizing Station	\$245.00	*advance order only*	\$
	Hand Sanitizer Station Refill	\$60.00/ Reservoir	\$75.00/ Reservoir	\$
	Individual 2oz. bottle of Hand Sanitizer	\$5.00	\$6.50	\$
	Add logo to Hand Sanitizing Station	\$35.00/ Logo	*advance order only*	\$
	Plexi-Glass Partition for 30" round tables	\$100.00	\$150.00	\$
	Plexi-Glass Partition for 6' & 8' tables	\$200.00	\$250.00	\$
	8' High Vinyl Curtain partitions w/ Supports	\$150.00	\$200.00	\$
	Stand alone 1m x 8' High Plexi Panels	\$275.00/ panel	*advance order only*	\$
	Plexi Glass Room or Partition Wall	\$325.00/ panel	*advance order only*	\$

CANCELLATION POLICY: Items cancelled before the deadline date will be refunded at 50%. NO REFUNDS AFTER DEADLINE DATE.

	Sub Total \$	
Company Name	Booth	

Submit order with payment to: orders@vistacs.com before deadline date!





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SHOWCASE ORDER FORM

RENTAL PRICE INCLUDES DELIVERY TO & REMOVAL FROM YOUR BOOTH SPACE.







FULL VISION

HALF VISION

OUARTER VISION

The above (3) cases are 38" high, 20" deep, lights & locks, White Finish (Electrical Outlet NOT included)

SEE THRU WALL CASE REGULAR WALL CASE





The above (2) cases are both 84" high and 18" deep. Adjustable glass shelves, glass sliding doors & lights. (Electrical Outlet NOT included)

All Electrical Orders must be placed with the BALTIMORE CONVENTION CENTER

Description	Quantity	Price	Amount
6' FULL VISION		\$598.50	
6' HALF VISION		598.50	
6' QUARTER VISION		598.50	
6' REGULAR WALL CASE		669.00	
6' SEE-THRU WALL CASE		817.00	

IMPORTANT: To ensure that your selection will be available you must place your order before the deadline date. No guarantee on choice after deadline date. Vista is not liable for contents, damages or breakage after cases have been delivered.

ORDERS PLACED AFTER THE DEADLINE DATE ARE SUBJECT TO A 30% ADDITIONAL CHARGE

PAYMENT POLICY: Payment in full of rental charges including applicable tax, must accompany your advance order prior to Deadline Date to qualify for discount rates. All orders received after deadline date or placed at the Service Desk will be invoiced at standard rates. Invoices must be settled at the Service Desk prior to show closing. No telephone orders accepted. CANCELLATION POLICY: Items cancelled before the deadline date will be refunded at 50%. NO RE-FUNDS AFTER DEADLINE DATE.

Sub Total \$	S

Company Name	Booth #	



INDICATE YOUR REQUIREMENTS:

LUCKY LEAF EXPO BALTIMORE CONVENTION CENTER HALL A BALTIMORE, MD JULY 21-22, 2023



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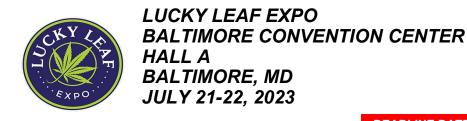
DEADLINE DATE: JULY 6, 2023

BOOTH CLEANING ORDER FORM

Price is based on total square footage of your booth space.

□ Daily - Vacuuming (2 DAYS)	\$1.50 per sq. ft.
☐ Once - Vacuuming before initial opening	\$.90 per sq. ft.
SIZE OF BOOTHx _ = SQ. FT. x R (MINIMUM CHARGE:	ATE: = \$
Porter Service	Rates on Request
PAYMENT POLICY: Payment in full of rental charges includi for discount rates. All orders placed at the Service Desk will be Desk prior to show closing. No telephone orders accepted. Al Checks, VISA, MasterCard, and American Express are accepted. CANCELLATION POLICY: Items cancelled before the deadline date of the date of	invoiced at standard rates. Invoices must be settled at the Service l Charges payable in U.S. funds only. Check, Cash, Traveler's
Company Name	Booth

Submit order with payment to: orders@vistacs.com before deadline date!





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DEADLINE DATE: JUNE 29, 2023

FABRIC BACKWALL DISPLAY RENTAL ORDER FORM

VCS F-10 / 10'w x 8'tall Full Graphic Display.....\$2825.00





VCS F-20 / 20'w x 8'tall Full Graphic Display......\$3850.00

INSERT COMPANY NAME/LOGO

All labor to install & dismantle displays are included in rental price. Approved graphics *MUST* be received 30 days prior to first day of set-up.

RENTAL UNIT OPTIONAL ACCESSORIES:

10' Unit 2 lights\$130.00	1 Meter Counter w/front graphic panel\$495.00
20' Unit 4 lights\$260.00	2 Meter Counter w/front graphic panel\$765.00
	ghts. Exhibitor must order basic power from Facility. ve been received will be charged at 100% of original price.**
	Sub Total \$
Company Name_	Booth





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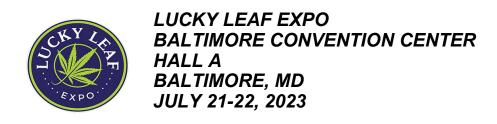
P: 609-485-2421 F: 609-485-2392

DEADLINE DATE: JUNE 29, 2023

VCS MODULAR RENTAL UNITS

UVCS A-10 Unit contains: - (3) Shelves - (6) Brackets * Check OneWhite PanelBlueGray Price: \$1600.00	UCS B-20 Unit co - (6) Shelves - (12) Brackets * Check One White Panel Blue Gray Price: \$2800.00	Ontains:	□ VCS C-20 Unit contains: - Locking Storage Unit - (4) Shelves - (8) Brackets * Check One White Panel Blue Gray Price: \$3400.00	AME
	Total ———————————————————————————————————	Side Rail (each) Extra Shelves (1) shelf & (2) brackets ALL UNITS *STAI *LIGH	AL ACCESSORIES: \$85.00 \$45.00	
HEADER COPY: CANCELLATION POLICY: ALL Units cancellation	celled after orders ha	ve been received will l	be charged at 100% of original price.	
Company Name			Sub Total \$ Booth #	

Submit order with payment to: orders@vistacs.com before deadline date!





GRAPHIC GUIDELINES

GUIDELINES FOR SUBMITTING GRAPHICS

Vista Convention Services-Design/Graphics Department

Vista Convention Services can accept graphic files created with the following programs:

Adobe Acrobat Professional CC Adobe Illustrator CC Photoshop CC Adobe InDesign CC

While Adobe Acrobat high resolution PDF files are preferred, vector files, which can be resized without losing resolution, are also acceptable.

ALL vector files MUST have fonts converted to outlines or curves, and/or include all the fonts which you have used to create your files (True or Open Type Font only).

Any bitmapped or raster files, such as .tif, .bmp, .jpeg, must be of sufficient resolution to print properly at the intended dimensions. Resolution should be 300dpi on a half size graphic or actual size graphic at 90-120 dpi. If uncertain as to requirements please call Vista to consult with our Graphic Designer.

(*No bleeds needed on printable files)

Files which have been created for web publication, or logos which are scanned from letterheads are NOT accepted for large format digital printing.

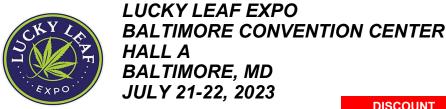
Vista is not responsible for spelling errors or low resolution images sent by clients. Additional fees will apply if correction/replacement is necessary.

Color Matching

Please provide a method for us to accurately reproduce the colors you require for your graphics. Colors specified using the Pantone ® color matching system is the preferred method.

Sending Files

Files less than 30 MG may be sent by via e-mail. Vista Drop Box information is available upon request.





DISCOUNT DEADLINE DATE: JULY 6, 2023 6575 Delilah Road P: 609-485-2421 PO Box 3000 F: 609-485-2392 Pleasantville, NJ 08232 WWW.VISTACS.COM

INTENT TO USE NON-OFFICIAL CONTRACTORS

A NON-OFFICIAL CONTRACTOR IS: Any individual who is not a full-time permanent employee of an exhibiting firm, who is providing a service to an exhibitor on-site at the convention facility and does not represent one or more of the official contractors.

- 1. Exhibitors who choose to use a Non-Official Contractor must complete and sign this form. It must be received at Vista Convention Services no later than the **Deadline Date** shown above. No extensions or exceptions will be granted after the published deadline.
- 2. The Non-Official Contractor must provide Vista Convention Services with an original "Certificate of Insurance". This certificate must be received no later than the **Deadline Date** shown above. No extensions or exceptions will be granted after the published deadline.
- 3. Failure to provide Vista Convention Services with the above items 1 and 2 will result in said firms being required to hire installation and dismantling labor from Vista Convention Services. Non-Official Contractors will be able to provide supervision only.
- 4. All representatives of the Non-Official Contractors must obtain an "EXHIBIT CREW" badge at Vista Convention Services Labor Desk.

NOTIFICATION DEADLINE DATE: See Above.

Company Name:		Booth #:	
Contact Person:			
Signature:			
Full Name of Non-Official Contractor:			
Address:			
City, State:			
Phone Number:	Email:		
Non-Official Contractor "Show Site" Representative:			
Type of Service to Be Performed:			

Submit order with payment to: <u>orders@vistacs.com</u> before deadline date!

BALTIMORE/WASHINGTON AREA UNION REGULATIONS

To assist you in your planning efforts for the upcoming exposition, we are certain you will appreciate knowing in advance that union labor may be required for certain aspects of your exhibit handling. To help you understand the various union jurisdictions, we ask that you read the following:

EXHIBIT INSTALLATION AND DISMANTLING

The installation and dismantling of prefabricated displays comes under the jurisdiction of the carpenters' union. However, two (2) full-time exhibiting company employees may work without Carpenter Labor for one (1) hour on the installation (move-in) and one (1) hour on the dismantle (move-out) without union labor on booths that are larger than 10' x 10'. Exhibitors may work in booths 10' x 10' or smaller without the use of union labor.

Exhibitors are not permitted to use POWER TOOLS (electric drills, power saws, etc.) on booths of any size. Manual tools such as hammers, screwdrivers, ratchets, pry bars, etc. are allowable for exhibitor use within size and time limitations. Exhibitors may not borrow tools, ladders or other equipment from the exhibit facility and/or Vista.

MATERIAL HANDLING

One individual from each exhibiting company is permitted one trip to hand-carry items into the exhibit facility. The exhibitor use of dollies, hotel baggage carts, flat trucks and other mechanical equipment, is *not* permitted. Vista will control access to the trade show floor which includes access from the loading docks and/ or all doorways into an exhibit facility. This will help to provide a safe and orderly move-in/move-out. Unloading or reloading of any freight into the exhibit hall by any and all private vehicles and contracted carriers will be handled by Vista. Rates for material handling services are enclosed in this exhibitor service manual.

Vista shall be the sole authority on all matters in the DOCK area. This shall include but not be limited to such items as assignment of dock space and loading or unloading of all materials and equipment.

Any conflicts or disagreements regarding the union jurisdictions or interpretations thereof should be resolved with representatives of Vista and Show Management.





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P: 609-485-2421 F: 609-485-2392

DISCOUNT DEADLINE DATE: JULY 6, 2023

LABOR ORDER FORM

LABOR FOR INSTALLATION & DISMANTLING OF EXHIBITS Rates:

STRAIGHT TIME: Advance Rate Standard Rate

\$196.25/hr.

\$157.00/hr.

one hour minimum per worker thereafter 1/2 hr. increments ST: 8:00 AM to 4:30 PM Monday through Friday

OVERTIME:

Advance Rate \$235.50/hr. Standard Rate \$235.50/hr. Standard Rate \$294.40/hr. One hour minimum per worker

one hour minimum per worker thereafter 1/2 hr. increments OT: Before 8:00 AM and after 4:30 PM Monday through Friday and all hours on Saturday and Sunday

DOUBLE TIME:

Advance Rate \$314.00/hr. Standard Rate \$392.50/hr.

one hour minimum per worker thereafter 1/2 hr. increments **OT:** All Holidays

ALL LABOR ORDERS RECEIVED AFTER THE DEADLINE DATE OR PLACED AT SHOWSITE WILL BE CHARGED AT THE STANDARD RATE.

NOTE: 8:00 AM is the only guaranteed starting time. All the other orders will be filled as labor is available. All labor must be signed in/out at the Service Desk. Exhibitors not checked in by their requested starting times are subject to a 1 hour minimum charge per man ordered, unless we received written cancellation 24 hours prior to starting time.

PLEASE INDICATE SERVICE REQUIRED:

■ PLAN A - EXHIBITOR'S SUPERVISI		-		•	
	# MEN	DATE	TIME	APPROX. HOURS	Estimated Labor
SET-UP					\$
DISMANTLE					Ψ.
PLAN B - VISTA SUPERVISION H	ourly rate plu	us 35% Superv	ision Charge	/ Minimum \$60.00/\$70.0	Estimated Supervision
TERRY DO VISITION EXPLOYER.		-			\$
Name of Carrier		# Crat	es	Cartons	Skids
Shipped to:	Please incl	ude Set-up	Plans with	Order	P
After Dismantle Return Display To:	Please incl	ude Set-up	Plans with	Order	
	Please incl	ude Set-up	Plans with	Order A smantled under our Sup n exhibitor's booths for	pervision. Vista shall no

Submit order with payment to: orders@vistacs.com before deadline date!





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P: 609-485-2421 F: 609-485-2392

DEADLINE DATE: JULY 6, 2023

FORKLIFT LABOR ORDER FORM

Order forklift labor *only* if you need to assemble, move, unskid, relocate, unpack heavy equipment, after it has been delivered to your booth.

PLEASE NOTE: Exhibitors are allowed a one-time spotting of equipment or machinery (within 6" tolerance) in its initial delivery as handled from carrier to booth, provided exhibitor or his representative is present at time of delivery to booth. It is not necessary to order a forklift for this function. However, any additional movement or unskidding at exhibit booth will require a forklift order. Do not order forklift labor for motorized or mobile equipment.

Workmen and material handling equipment ordered for the start of the day will be provided at 8:00 AM. Any orders, after 8:00 AM, will be assigned after finishing earlier requests.

Exhibitors must verify any forklift labor and material handling equipment orders on the show floor. All workmen and material handling equipment must be signed in and out at the Service Desk. Cancellation of any advance order for forklift labor or material handling equipment must be at least 24 hours in advance.

Forklift crew consists of:	Forklift w/Ope	rator				
There is a minimum charge of one hour 4:30 PM weekdays, overtime before 8:00						
RIGGER FORKLIFT w/OPERATOR - (up to 5,000 lbs. c Larger forklift and/or crane service		our our	\$348.00	IME per hour per hour	DOUBLE \$314.00 pe \$464.00 pe	r hour
	J	FORKLIFT LA	ABOR RE	QUEST		
	5,000 lbs. forklift w/operator	helper/spotter 1 or 2	Date	Time	Approx. Hours	Estimated Forklift
SET-UP:						s
DISMANTLE						s
	# Pieces to b	e spotted	Н	eaviest Pie	ces	
				ī		
					Sub Total \$	
				•		
Company Name					Boo	oth





WWW.VISTACS.COM

LIMITS OF LIABILITY FOR MATERIAL HANDLING

Vista Convention Services shall not be responsible for damage to uncrated materials, material improperly packed, or concealed damage.

Vista Convention Services shall not be responsible for loss, theft, or disappearance of exhibitor's material after same has been delivered to exhibitor's booth.

Vista Convention Services shall not be responsible for loss, theft, or disappearance of materials before they are picked up from exhibitor's booth for reloading after the show. Bill of lading covering outgoing shipments, which are furnished by *Vista Convention Services* to exhibitor, will be checked at time of actual pick up from booth and corrections made where discrepancies occur.

Vista Convention Services shall not be responsible for any loss, damage, or delay due to fire, Acts of God, strikes, lockouts or work stoppages of any kind or to any causes beyond its control.

Vista Convention Services' liability shall be limited to the physical loss or damage to the specific article which is lost or damaged, and in any event, *Vista Convention Services'* maximum liability shall be limited to \$.30 per pound per article with a maximum liability of \$50.00 per item, or \$1,000.00 per shipment; whichever is less.

Vista Convention Services shall not be liable to any extent whatsoever for any actual, potential or assumed loss of profits or revenues, or for any collateral costs, which may result from any loss or damage to an exhibitor's materials which may make it impossible or impractical to exhibit same.

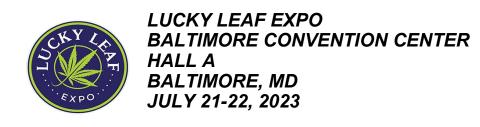
The consignment or delivery of a shipment to *Vista Convention Services* by an exhibitor, or by any shipper to or on behalf of the exhibitor, shall be construed as an acceptance by such exhibitor (and/or other shipper) of the terms and conditions set forth.

Rates are based on incoming weight only. All weights are rounded off to the next 100 weight. Each shipment received is considered separately. Freight handling charges are the responsibility of the exhibitor.

Exhibitors are urged to carry all-risk floater insurance covering their materials against damage, loss, and all other hazards from the time shipment is made prior to the show until shipments are received back after the show. This can generally be done by adding "riders" to existing insurance policies, often at no additional cost.

Empty container labels will be available at the Service Desk. Affixing the labels is the sole responsibility of the exhibitor or his representative. *Vista* assumes no responsibility for removal of containers with old Empty labels, mislabeled, or valuables stored inside containers while containers are in storage.

Outbound shipping labels and bills of lading will be available at the Service Desk. Exhibitor or his/her representative must pack and label their exhibit material and turn in bill of lading for each shipment at the Service Desk before leaving the show. *Vista* will route all shipments unless a designated carrier has been assigned. If the designated carrier fails to pick up by the removal date of the show, *Vista* reserves the right to route exhibit material by an alternate carrier. As a result of re-routing or handling no liability will be assumed by *Vista*.





MATERIAL HANDLING SPECIAL SERVICES

EMPTY STORAGE

Those exhibitors who elect to **hand-carry in one trip** items into the exhibit hall without the assistance of Vista Convention Services may acquire on-site storage for empty containers based on the following rates: **\$20** per carton and **\$30** per fiber case. This service includes removing empties from your booth, storing them during the show and returning them to your booth after show closing. Please refer to the union regulations included in this manual.

MOBILE UNIT SPOTTING

Exhibitors authorized by show management to bring a motorized vehicle into the exhibit hall will be required to hire Vista Convention Services supervision services at the rate of \$275.00 round-trip per mobile unit. A representative from Vista Convention Services will escort each vehicle into and out of the exhibit facility to provide safe access and minimize liabilities.

SHIPMENTS RETURNED TO WAREHOUSE

At the close of show, for re-forwarding or storage, there will be an additional charge of \$18.00 per cwt. on straight time; \$22.00 per cwt. on overtime, with a 1,000 lb. minimum. Warehouse storage space is limited. Please call our Customer Service Department at (609) 485-2421 to confirm availability prior to show.

SPECIAL RATES AND SERVICES

Steel banding: \$1.10 per linear foot, plus one-half hour minimum labor

Shrink Wrap Skid: \$65.00 per skid, labor included

Clear Tape: \$15.00 roll

Double Face Tape: \$35.00 roll

UPS & FEDEX SHIPMENTS

A fee of \$100.00 will apply for all UPS & FedEx shipments going back to Vista Convention Services Warehouse.

Betvices warehouse.		
		Sub Total \$
COMPANY NAME	воотн #	





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DEADLINE DATE: JULY 6, 2023

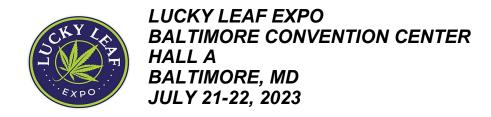
PRIORITY EMPTY CONTAINER RETURN

PLEASE NOTE THAT THIS SERVICE CANNOT BE ORDERED AFTER THE EMPTIES HAVE BEEN TAKEN TO STORAGE

This service provides for the priority return of your empties to your booth after the close of the show and once all aisle carpet is rolled up. If you would like this service, please fill out the information below and return to Vista Convention Services.

Priority Empty Container Return	\$105.00 per container
Estimated Number of Pieces	<u> </u>
	Container Labels are required for this service. t be picked up at Vista's Service Desk.
	Sub Total \$
COMPANY NAME:	BOOTH #

Submit order with payment to: orders@vistacs.com before deadline date!





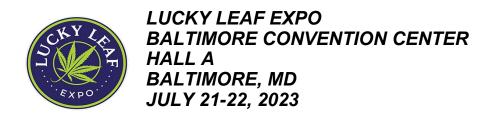
IMPORTANT FREIGHT INFORMATION

DEFINITION OF SPECIAL HANDLING:

"Shipments that are loaded in such a manner as to require additional labor to unload, sort, and deliver".

Vista Convention Services uses the following definitions in assessing Special Handling surcharges for material handling:

- ⇒ **Ground load/unload-**vehicles that are not dock height preventing the use of loading docks, such as U-Hauls, flat bed trailers, double drops, etc. Situations where dock utilization is not possible will result in a Special Handling assessment.
- ⇒ **Side door load/unload-**shipments that cannot be accessed from the rear of the trailer.
- ⇒ **Constricted space load/unload-**trailers loaded "high and tight", shipments that are loaded in such a manner as to not be readily available (freight down one side of a trailer that must be bypassed to reach targeted freight).
- ⇒ **Designated piece load-**driver with tape measure who requires loading crew to bring multiple pieces of freight to rear of trailer to select next piece; having to unload and reload to fit, etc.
- ⇒ **Stacked shipments**-shipments loaded in such a manner as to require items to be removed to ground level for delivery to booth. Loose items stacked on top of crates and/or pallets constitute Special Handling.
- ⇒ **Mixed shipments**-multiple shipments delivered together without shipment integrity; pieces for separate shipments that are loaded mixed throughout the delivery vehicle, such as UPS, FedEx, USPS.
- ⇒ **Improper delivery receipts-**shipments that arrive without individual bills of lading, such as UPS, FedEx, USPS.





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SHIPPING 101

Exhibiting at a tradeshow can be costly. When a company purchases a booth space, it is just the beginning of the expenses that typically include shipping freight, furniture rental, and material handling. The seasoned exhibitor can tell you that material handling, often referred to as "drayage", is sometimes the most costly item on the list. In many cases, the exhibitor is paying for surcharges he does not understand. By understanding what drayage is and how service contractors establish their rates, you will be able to save money by avoiding unnecessary charges. Outlined below are some of the most commonly asked questions about drayage.

WHAT IS DRAYAGE?

Simply stated, drayage is the moving of materials from point A to point B. Whether your materials are sent in advance to the service contractor's warehouse or directly to show site, they still need to get to your booth after the carrier drops them off. Paying for drayage entitles you to have your freight taken to your booth from the loading dock, empty containers stored during the show, empty containers returned to your booth at the close of the show, and your freight carried back to the loading dock and loaded onto the carrier at the conclusion of the show. Then you arrange for a carrier to pick up your exhibit materials for transport to the next destination. There is usually a 200 pound minimum per shipment charge for drayage.

CAN MATERIALS BE HAND CARRIED TO MY BOOTH?

In most major cities, union labor has exclusive rights to the loading dock. The total weight and size of the display plus the union regulations regarding drayage for that city will determine if items can be hand carried to avoid paying for drayage. However, if you think you can hand carry your display onto the show floor, it has to be brought in through the front entrance. To avoid any surprises or confusion, please check the union regulations in this Exhibitor Service Manual. If you hand carry your items, the empty containers may be stored during the show for a fee.

HOW ARE DRAYAGE RATES DETERMINED?

Since union labor is used to move freight, Vista Convention Services must set the rate based on the labor rate in that city. Drayage rates also reflect the cost of empty storage space and the overall cost to produce the tradeshow. Drayage rates will vary depending on move-in and move-out times.

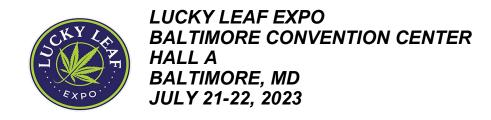
HOW CAN I SAVE MY COMPANY MONEY?

Read your Exhibitor Service Manual and pay close attention to the shipping instructions. Be aware of any surcharges that may be imposed for special handling or late shipments. Please pay close attention to deadline dates. If warehouse shipments arrive too early or miss the deadline date, that means an additional surcharge. Vista Convention Services usually allows shipments to arrive at the advance warehouse up to 30 days from the first move-in date.

SHIP IN QUANTITY. Because service contractors usually enforce a 200 pound minimum per shipment, it is best to send your freight as one big shipment. We realize this is not always possible, but if you send 40 and 50 pound packages separately, you will be charged the minimum weight on each shipment. This expense can add up, but can be avoided with a little planning and organization. If possible, make sure your product is crated. Crated shipments are the easiest to unload, therefore, they incur the least drayage charge. Loose, pad wrapped and/or uncrated freight takes longer to unload and will be charged at higher rates. It may be worth the time and money to have crates built for your display. In addition, crates will help protect your materials during shipment.

SHOULD I SHIP TO THE ADVANCE WAREHOUSE OR SHOW SITE?

When possible, ship in advance to the warehouse. Even though the drayage charges are typically 25% higher, there are benefits. You can confirm receipt of your shipment with Vista Convention Services before the show, adding to your peace of mind. In addition, freight sent to the warehouse is unloaded prior to exhibitor move-in. Therefore, your freight will be in your booth upon your arrival. You can begin setting up your exhibit as soon as you arrive, which can save you time and labor during set-up. It is worth the added expense in order to reduce problems at show site.





6575 Delilah Road P: 609-485-2421 PO Box 3000 F: 609-485-2392 Pleasantville, NJ 08232 WWW.VISTACS.COM

SHIPPING INFORMATION

WHAT YOU SHOULD KNOW:

- *As an exhibitor, you are responsible for providing your carrier with proper delivery and pickup information for your materials, both in advance and at show site.
- *Please prepay all shipping charges. Vista Convention Services cannot accept or be responsible for collect shipments. All shipments must be accompanied by a bill of lading. Shipments received without receipts, freight bills or specified unit counts (UPS, Federal Express, personal vehicles, etc.) will be delivered to the exhibitor's booth without guarantee of piece count or condition. No liability will be assumed by Vista for such shipments. Shipments without certified weight documents will be estimated by Vista. This estimate will be binding on both parties and no adjustments will be made after the show closes.
- *Do not ship uncrated materials to the warehouse! Loose, uncrated or unskidded materials will be accepted at show site only.

 Uncrated shipments received at show site are charged at higher handling rates than crated, skidded or otherwise self-contained shipments.
- *Separate mixed van shipments between crated and uncrated, and clearly identify the weights of each on the bill of lading.

 Otherwise, Vista Convention Services will invoice the entire load at the uncrated rate and will be unable to adjust charges later.
- *Select your carrier carefully. Shipments received on vehicles that cannot be unloaded at the dock are considered "special handling" and are charged at higher rates.
- *All shipments for the show received either in advance or at show site will be charged material handling by Vista Convention Services. Refer to the *MATERIAL HANDLING SERVICE AND RATES* form in this manual.
- *All material handling rates are roundtrip and are based on incoming weights only. Overtime charges may apply under some circumstances. Please refer to the *MATERIAL HANDLING SERVICE AND RATES* form in this manual.
- *If granted permission for early move-in (off-target move-in) by show management and Vista, the exhibitor is required to use Vista Convention Services' labor for booth installation.

MATERIAL HANDLING INCLUDES:

- *Storing your booth in our warehouse for up to 30 days in advance of the show. (Advance shipments only)
- *Delivering materials to your booth at show site.
- *Removing empty containers from your booth, storing them for the duration of the show, then returning them to your booth at close of show.
- *Moving packed and labeled materials from your booth to the dock area at close of show and reloading them on designated vehicles based on information provided on your show site bill of lading.

MATERIAL HANDLING DOES NOT INCLUDE:

- *Labor and/or equipment for uncrating, un-skidding, assembling, positioning, leveling, dismantling, re-crating and re-skidding machinery and/or equipment for exhibitors. Additional labor to accomplish these tasks may be ordered from the various labor order forms enclosed.
- *Scheduling any carrier for pick up or delivery of your materials, if other than the official show carrier(s).





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P: 609-485-2421 F: 609-485-2392

WAREHOUSE DEADLINE DATE: JULY 14, 2023

MATERIAL HANDLING RATES

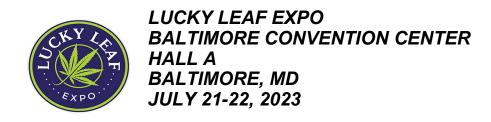
COMPUTATION OF ORDER: When recording weight, round up to the next 100 pounds.	
A. CRATED AND/OR SKIDDED FLOOR LOAD SHIPMENTS These <u>round trip rates</u> apply to crated and/or floor load shipments that can be unloaded at the dock without additional handling (such as ground loading, side door loading, constricted space loading, designated piece loading or stacked shipments) required.	
Warehouse We will ship lbs. @ \$169.00 per 100 lbs. (200 lb. minimum/\$338.00)	\$
Showsite We will ship lbs. @ \$169.00 per 100 lbs. (200 lb. minimum/\$338.00)	\$
B. UNCRATED, UNSKIDDED OR WRAPPED SHIPMENTS & CRATED SHIPMENTS REQUIRING SPECIAL HANDLING These round trip rates apply to uncrated, un-skidded or wrapped shipments. These rates also apply to shipments that are loaded and charged by cubic space and/or packed in such a manner to require additional handling (such as ground loading, side door loading, constricted space loading, designated piece loading or stacked shipments). Fed-EX and UPS are included in this category due to their delivery procedures and documentation. Warehouse We will ship lbs. @ \$212.00 per 100 lbs. (200 lb. minimum/\$424.00) Showsite We will ship lbs. @ \$212.00 per 100 lbs. (200 lb. minimum/\$424.00)	\$ \$
D. SMALL PACKAGE SHIPMENTS Cartons and envelopes received at show site without documentation will be delivered without guarantee of piece count or conditions at this rate. Maximum weight per shipment is 50 lbs.	
FIRST PACKAGE @\$55.00 EACH ADDITIONAL PACKAGE @\$31.00	\$ \$
Delivery After Deadline Date: Shipments received at the warehouse after 3:30pm or after Friday, July 14, 2023 and any ships shows after show opening will be charged 35% in addition to the above rates. Sub Total \$\frac{1}{2}\$	nent received at
Rates include all labor and equipment required to unload shipment, store up to 30 days in advance at the warehouse address	deliver to booth.

Rates include all labor and equipment required to unload shipment, store up to 30 days in advance at the warehouse address, deliver to booth, handle empty containers to & from storage & remove shipment from booth for reloading onto outbound carriers.

PLEASE NOTE: 200 lb. minimum for this service.

We understand that your calculation is only an estimate. Invoicing will be completed from the actual weight as listed on the inbound bills of lading. Adjustments will be made accordingly. *Adjustments must be paid at show site*.

Company Name:	Booth #:





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SHIPPING INSTRUCTIONS

FREIGHT HANDLING SERVICES

Vista Convention Services is prepared to receive your shipment either in advance at our local warehouse or directly at the show site. You may ship via the carrier of your choice.

Rates are based on the incoming weight of shipments. For rate information, see the MATERIAL HANDLING SERVICE AND RATES order form. Vista Convention Services must have payment before forwarding freight.

SHIPPING TO THE ADVANCE WAREHOUSE

All advance shipments to the warehouse should be addressed/labeled as follows:

TO: Lucky Leaf Expo
(Exhibiting Company's Name & Booth Number)
LibertyCFS
c/o Vista Convention Services
7600 Preston Drive
Landover, MD 20785

To trace your shipment, please contact our Warehouse at (905) 338-3993.

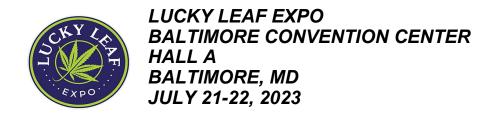
- · Shipments will be received beginning *Friday*, *June 23*, *2023*.
- · Shipments received after the deadline of Friday, July 14, 2023 will be charged an additional 35% surcharge.
- · Shipments received after 3:30 p.m. will be charged an overtime rate.
- · Advance warehouse receiving hours are Monday through Friday, 10:00 a.m. to 4:00 p.m. Carriers checking in after 3:30 p.m. Monday through Friday will not be guaranteed unloading.
- · Warehouse shipments will not be received on weekends or holidays.

SHIPPING DIRECTLY TO SHOW SITE

All direct shipments to show site should be addressed/labeled as follows:

TO: Lucky Leaf Expo
(Exhibiting Company's Name & Booth Number)
Baltimore Convention Center - Hall A
c/o Vista Convention Services
1 West Pratt Street
Baltimore, MD 21201

- · Show site shipments will be received beginning *Thursday*, *July 20*, 2023 at 12:00pm.
- · Shipments arriving at show site prior to this date and time may be **REFUSED** or charged an overtime rate.





OUTBOUND SHIPPING INSTRUCTIONS

SHIPPING OUTBOUND FROM SHOW SITE

- · All outbound shipments *must* be accompanied by an official show bill-of-lading.
- · You may obtain show bills-of-lading after reviewing your invoice at show site.
- · When shipping to separate destinations, a separate bill-of-lading is required for each destination.
- · All outbound shipments should be addressed/labeled as follows:

Label each item as follows:

(Your Company Name) From:

Booth #:

LUCKY LEAF EXPO

Show Name: BALTIMORE CONVENTION CENTER - HALL A Location:

(Shipping Address) To:

· Once your shipment is packed and labeled, return your show bill-of-lading to the Vista Service Desk. All bills-of-lading must be turned in no later than 6:30pm on Saturday, July 22, 2023.

DO NOT LEAVE BILLS OF LADING IN YOUR BOOTH!!

- · Failure to turn in your show bill-of-lading by the designated deadline may result in additional over times charges and/or the rerouting of your materials through our house carrier, LibertyCFS.
- · Be sure to confirm pickup day(s) and time(s) with your selected carrier. All outside carriers (carriers other than LibertyCFS) must be checked in *no later* than 6:30pm on Saturday, July 22, 2023.

ADVANCE WAREHOUSI	E SHIPMENTS ONLY
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LUCKY LEAF EXP	0
LIBERTYCFS	
c/o VISTA CONVEN	NTION SERVICES
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LANDOVER, MD 2	0785

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	LIBERTYCFS	10
		ENTION SERVICES
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	LANDOVER, MD	20785

FOR ADVANCE SHIPMENTS ONLY

Deliver NO LATER than Friday, July 14, 2023 / Receiving Hours: 8am - 3:30pm, Monday through Friday, CHECK IN BY 3PM

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ON-SITE DIRECT SHIPMENTS ONLY FROM: (EXHIBITOR NAME) LUCKY LEAF EXPO BALTIMORE CONVENTION CENTER HALL A c/o VISTA CONVENTION SERVICES 1 WEST PRATT STREET BALTIMORE, MD 21201

	ON-SITE DIRECT	SHIPMENTS ONLY
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Н	ALLA		
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